



# KEEPING YOU AHEAD OF THE GAME

At JLT Sport, we combine our specialist knowledge of the sports sector with market leading expertise to mitigate risk and create safer sporting environments for our valued partners around Australia.

With over 30 years of specialist insight in designing and implementing risk management solutions, we pride ourselves on creating a better and safer sporting world.

Our difference is grounded on our partnership approach. We are team players who speak your language. Our team develop the close relationships needed to truly appreciate all the specific risks you face.

JLT Sport in Australia forms part of the global JLT Sport practice, giving us direct access to the Australian market and world insurance hubs to deliver precisely the cover you need.

FROM THE BOARD ROOM  
TO THE CHANGE ROOMS...  
OUR SOLUTIONS ARE  
DESIGNED TO DELIVER  
BENEFITS TO ASSIST EACH  
OF OUR PARTNERS IN  
ACHIEVING THEIR GOALS



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## CREATING A SAFER SPORTING WORLD: RISK MITIGATION

Reduce the frequency and severity of claims; incidents and injuries. We work side by side with you to actively address the unique on-field and off-field risks and exposures facing your sports community.

### **Reduce injuries with up-to-date insights**

Our team regularly liaise and partner with university researchers to identify injury reduction initiatives in community sport.

### **Create a healthier and safer environment for volunteers with app technology**

We leverage tech to develop risk management initiatives for volunteers.

### **Receive timely risk and insurance updates for community clubs**

We communicate with your volunteers and players through social media to ensure they're always informed.

### **Maintain legal responsibility**

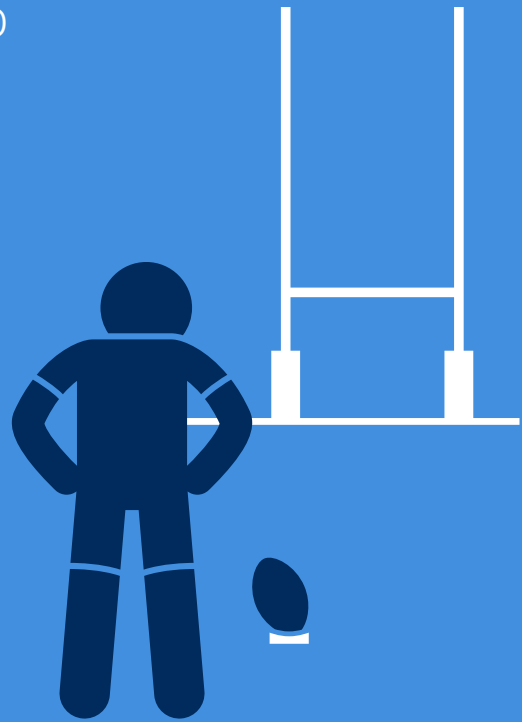
We assist clubs to uphold their duty of care by creating sport specific, web-based risk standard programs.

# SEE WHAT OUR CLIENTS ARE SAYING...

JLT'S INNOVATION AND DEDICATED APPROACH THROUGHOUT THE DESIGN OF THE PROGRAM ENSURED THE AUSTRALIAN FOOTBALL COMMUNITY WERE SERVICED WITH A FULL RANGE OF SERVICES. IN PARTICULAR THE WORK WE HAVE DONE IN PARTNERSHIP WITH JLT ON RISK MANAGEMENT, GIVES US THE UTMOST CONFIDENCE THAT EXPOSURES ENCOUNTERED AT GRASSROOTS FOOTBALL ARE BETTER MANAGED NOW THAN EVER BEFORE.

CLAY MACKINNON

National Insurance & Risk Manager, AFL



CA HAS BENEFITTED GREATLY FROM ITS PARTNERSHIP WITH JLT, WHO HAVE EXPERTLY SERVICED THE COMPLEX AND SOMETIMES POLARISING INSURANCE AND RISK MANAGEMENT NEEDS OF ALL KEY STAKEHOLDERS IN AUSTRALIAN CRICKET (INCLUDING THE 8 STATE AND TERRITORY ASSOCIATIONS AND THEIR MANY AFFILIATES) WITH CONSISTENT PROFESSIONALISM AND DEDICATION.

DARREN JAMES

Risk Manager, Cricket Australia



# DISCOVER THE POWER OF GROUP PURCHASING

Get a fairer deal with JLT's unique Discretionary Trusts (JDT's). Connecting you with your sporting members gives you the widest possible protection.

JDT's provide you with dedicated claims and customer service support, discretionary claims decisions, security of funds, savings in stamp duty, flexibility and the potential of surplus profits.

Here's how it works:

- JLT acts as the single point of contact for the entire group.
- Members of the Trust make contributions to a fund which is then held in a designated bank account for the benefit of members.
- The funds pay off the majority of everyday claims.
- Insurance is then purchased to provide protection for unpredictable losses and claims should they exceed the scheme limits.
- In the event of a good claims year, leftover profits are distributed to members annually in the form of discounts on future costs. They can also be used to fund other activities such as risk management and promotional seminars to educate members of the Trust and help reduce costs and claims.



CONTACT US TODAY ON 1300 130 373 TO SEE HOW THE JARDINE DISCRETIONARY TRUST IS HELPING NATIONAL SPORTING BODIES LIKE CRICKET AUSTRALIA AND THE AFL REACH NEW HEIGHTS IN RISK MANAGEMENT.

# EQUALLY SERVICING THE NEEDS OF OUR DIVERSE CLIENT BASE

At JLT, we don't take sides. As a true sports partner, we are passionate about delivering industry leading results across the entire sporting industry.

## Global specialists

Internationally, we represent some of the most reputable sporting organisations, including the following:

- London Summer Olympics 2012
- Indian Premier League
- Football World Cup (2002, 2010)
- Royal Ascot Racing Club
- Formula One Grand Prix (Since 1995)
- Hong Kong Jockey Club



# MAKING IT EASY FOR VOLUNTEERS

- Have total confidence in knowing your answers are a phone call away. Experience the personal connectivity of a human centred partnership and engage in meaningful conversations with our team on a range of support topics.
- Enjoy complete access to our range of program websites designed to supply volunteers with all the information they need.
- Navigate quickly around our purpose built platforms designed to assist time poor community administrators.
- We streamline the collection of premiums through the various administration levels of our sport partners.

We live and breathe for our clients. We employ the largest sport broking and customer service team in the Australian insurance market.

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# SATISFY EVOLVING COMPLIANCE OBLIGATIONS

Confidently adapt to changes in regulation and the diligent management of risk. Face the increasing compliance demands from funding bodies, government and members with total transparency.

Good governance is about constant vigilance. Our recently established JLT Sport Risk Consultancy team ensure you satisfy compliance obligations in accordance with AS/NZS ISO 31:000:2009.

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# IMPLEMENT BETTER RISK MANAGEMENT WITH EASE

Operate risk management across all levels of your sport without headaches and paperwork using the latest in technology:

- Online claims reporting
- Online, individualized certificate of currency access for clubs
- Online policy documents, program summary factsheets, policy factsheets
- Digital checklists
- Tablet specific platforms
- Ability to link with sport registration database



# YOUR SUCCESS IS OUR SUCCESS



FOOTBALL NSW SELECTED JLT SPORT FROM A COMPREHENSIVE TENDER PROCESS CONDUCTED IN 2013. JLT SPORT PRESENTED A COMPELLING OFFERING TO FNSW ACROSS BOTH THE COST OF OUR INSURANCE PRODUCTS AND DELIVERING VALUE ADD ACROSS RISK MANAGEMENT FOR OUR STAKEHOLDERS.

EDDIE MOORE  
Chief Executive Officer, Football NSW



## DELIVERING RESULTS FOR THE ENTERTAINMENT INDUSTRY

Put on a show with improved business efficiency, reduced costs and confidence with jlt's entertainment solutions.

The Australian Entertainment industry faces growing risks and exposures. Extreme weather, power failure, public liability and terrorism reflect some of the on-going challenges and uncertainty threatening the success of events.

Whether you're an event organiser, venue promotor or sponsor, our Entertainment specialists create industry leading results for:

- Live music and Events
- Broadcast and media
- Conference and exhibitions
- Council and community
- Stage and theatre
- Prize and promotions



# MEET THE TEAM

Get a fresh perspective from our Sport specialists. Call us on 1300 130 373



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